



# EngineeringOne

The Complete Solution for Mechanical and Plant Engineering



# No Order is like the Other

In machinery and plant engineering, you face new challenges every day. The complexity of your projects is immense and requires a particularly intensive, cross-departmental cooperation to meet the individual requirements of your customers. It is essential to seamlessly interlink sales, design, manufacturing, logistics, and after-sales services with the help of an innovative solution and thus pave the way to a Smart Factory and therefore, to an efficient production.

With EngineeringOne you control, plan, and monitor all business processes from product development and production processes to customer service and after-sales. All logistics and commercial areas are closely interlinked. The result: efficient and comprehensive processes and a transparent view of the company.

A smooth return of goods, complete traceability, and increased inventory transparency is therefore essential for a successful value chain.





# The Highlights of the Industry Solution



# Real-time Visibility of your Business Performance

For many manufacturers, your core business through transparency in your value chain and processes is the first step towards improving profitability. Save time and costs by centrally administering all production steps in one application. Detailed and comprehensive reporting ensures constant transparency. You can evaluate all areas with one mouse click. In addition, you always keep an eye on returns, unexpected expenses, and different currencies.

- Central project management down to the detail level and graphical planning board.
- Transparent project cockpit with access to all information, budget, plan/actual, documents, activities such as purchasing, production, customer interaction, and service.
- Quality management and quality assurance
- Batch management and documentation



# Dates and Costs Firmly under Control

With EngineeringOne you can automate complex and time-consuming processes, such as entering the bill of materials data. Capture, allocate, and compare actual and standard costs for all finished products. Determine your requirements based on forecasts and order data and use this information to determine future product requirements. Improve the efficiency of your production: Plan your orders and resources better, easier, and faster. The utilization rate increases. Processing times decrease. Deadlines are met.

- Production plans
- Material requirements planning
- Preliminary calculation
- Bill of Material Management (Sales order, Project-, Bills of material, etc)
- Variant Management
- Capacity planning
- Product cost calculation
- Production post-calculation
- Customer –order and project-related product development





# Revolutionise Sales and Customer Service

In plant and mechanical engineering, efficient sales processes often decide on success or failure. With EngineeringOne, you can track business opportunities and customer activities easily - from the first contact through to contract conclusion and after-sales. Control the entire sales and service process more efficiently. Get an integrated view of prospects and customers at the touch of a button. For example, you can create quotation documents in line with requirements, configure complex systems individually or efficiently control customer-specific spare parts and maintenance plans. Service management in ConstructionOne helps you ensure high service quality both inside and outside your plant. Manage service notifications and orders and plan your service assignments..

- Integrated CRM-System
- Activity Management
- Campaign Management
- Sales Control
- Document Management



# Simple Inventory Management and Logistics

EngineeringOne provides you with reliable information on deliveries, stocks, and item locations at all times. Thanks to a user-friendly interface, you can manage even extensive data smoothly and easily. You can view your inventory values using standard cost, moving average, FIFO, and other methods. The solution allows you to check your stock and item availability in real-time, but also to manage standard and special prices. Track stock movements and keep track of where your goods are at all times.

- Shipping / Inventory
- Mobile Logistics processes
- Warehouse disposition and picking
- Stock Management and Optimization
- Pallet and transport container management
- Print function for labels with barcodes

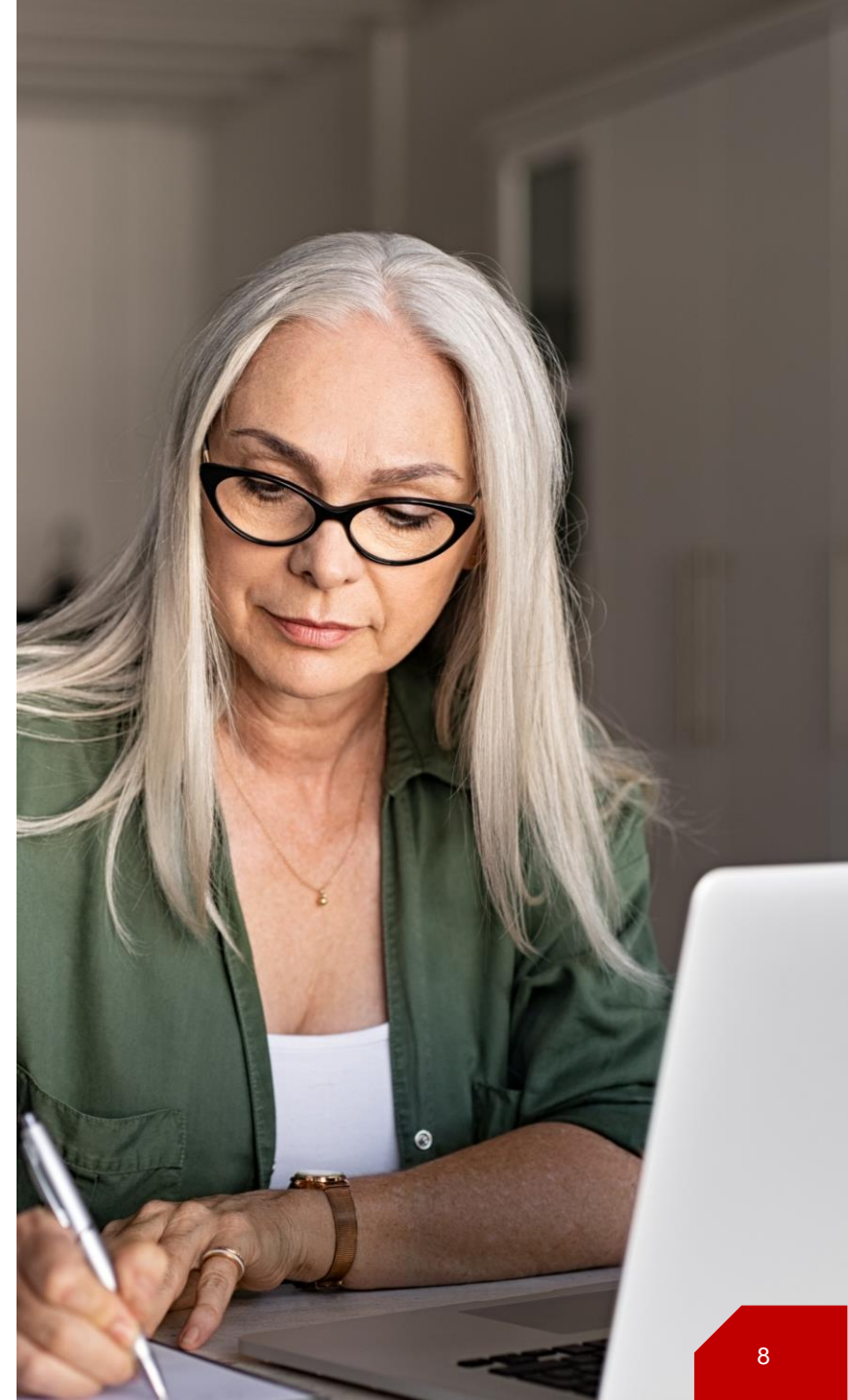




# Streamlined Processes in Financial Management

Improve margins, reduce errors, and drive profitable decisions with a host of features to streamline financial operations. EngineeringOne offers intelligent financial management functions and simplifies all your company's financial transactions with a complete solution for accounting and payment transactions. Automate all major accounting processes and easily bill for services rendered. With EngineeringOne you can control your cash flow, monitor your fixed assets, control budgets, and track project costs accurately and efficiently.

- Sales planning and forecasts
- Flexible price and condition systems
- Fully Automatic Accounting Management
- Standardized Reports
- Payment and Dunning Management





# Connect Your Entire Company

A fully flexible solution tailored to your needs is particularly important for your smooth business operations. This is because companies in the manufacturing industry often require specific interfaces that are tailored to the processes. For example, by integrating your CAD and ERP systems, all important information for production is centrally collected in the ERP system and enables interdepartmental cooperation.

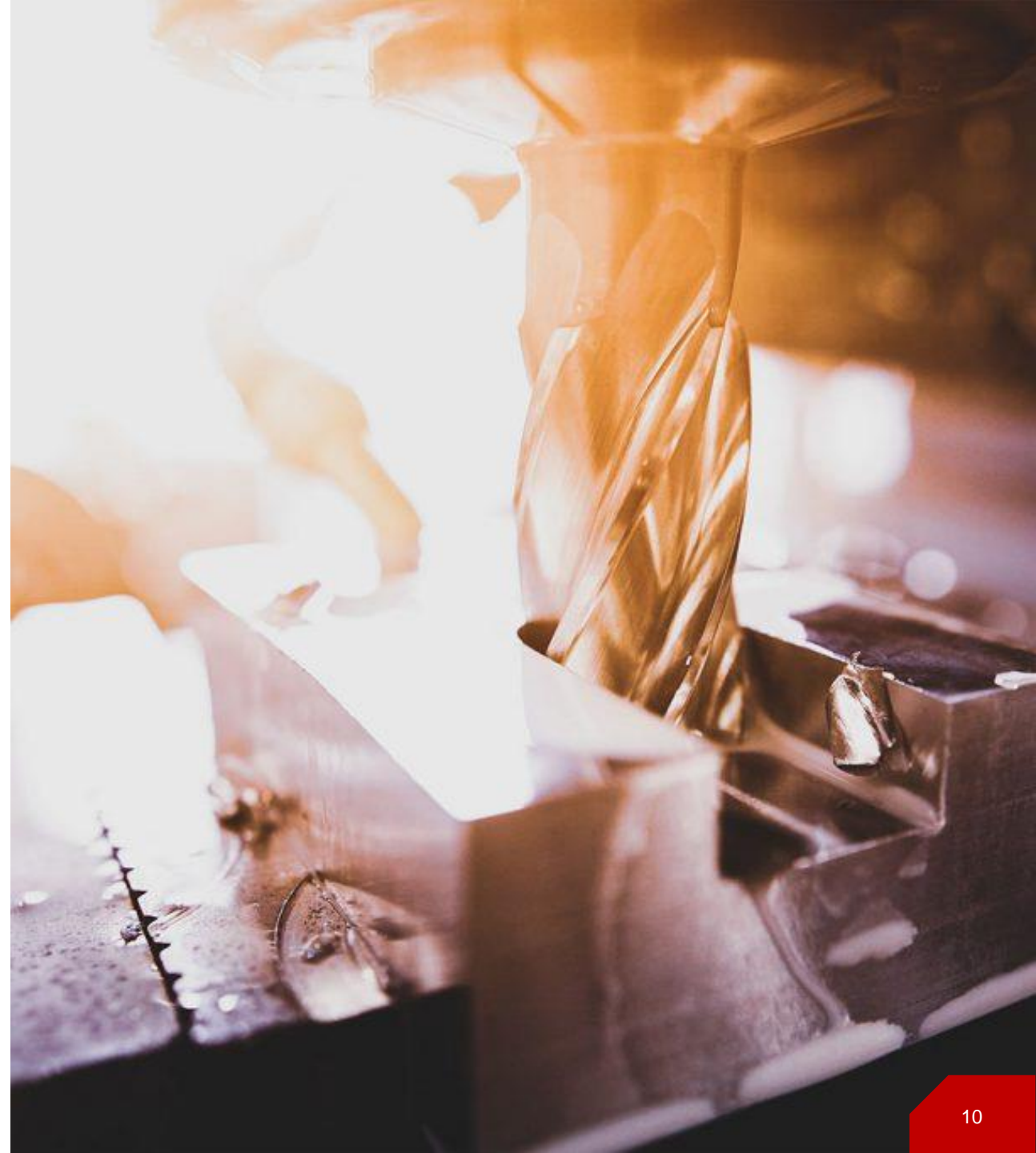
- CAD connection
- PLM connection
- Synchronization with Microsoft Outlook



# Custom-made for your Industry

To cover current and specific requirements of companies in the mechanical and plant engineering industry, the industry solution extends the functional scope of the ERP system SAP Business One with industry-specific functionalities such as regulated, efficient and scalable production processes as well as comprehensive monitoring and documentation processes.

EngineeringOne provides you with real-time tools and industry-standard overviews, as well as comprehensive production control, inventory control, warehouse management, logistics, and much more to run your business efficiently and successfully. From article management and mobile warehousing to payment processing - with EngineeringOne you can react quickly and flexibly in all sales channels.





# One Solution for all Business Areas



# All in One Complete Solution



## Master Data

- Customer management
- Stock maintenance
- Framework agreement
- Activity management
- Serial and batch numbers
- Address management



## Goods and Warehouse

- Picking and packing
- Shipping processing
- Material requirements planning
- Process route optimization
- Drop shipment



## Processing

- Purchasing
- Goods receipt
- Storage bin management
- Barcode-usage
- Billing
- Article management



## Sales

- Sales opportunities
- Activity management
- Campaign management
- Shop connection



## Service

- Returns management
- Exchange management
- Knowledge-base
- Service contracts
- Customer equipment
- Service Monitor



## Finance and Controlling

- Financial accounting
- Bank liquidation
- Evaluations
- Controlling
- Document archiving
- DATEV



# Flexible and Scalable - Just as You Need it



## Cloud

Use your industry solution from the cloud for monthly license fees. As your business grows, the solution simply grows with you.



## Mobil

Control your business from the way and support your colleagues. Mobile apps let you control anywhere, anytime on any device.



## On-Premise

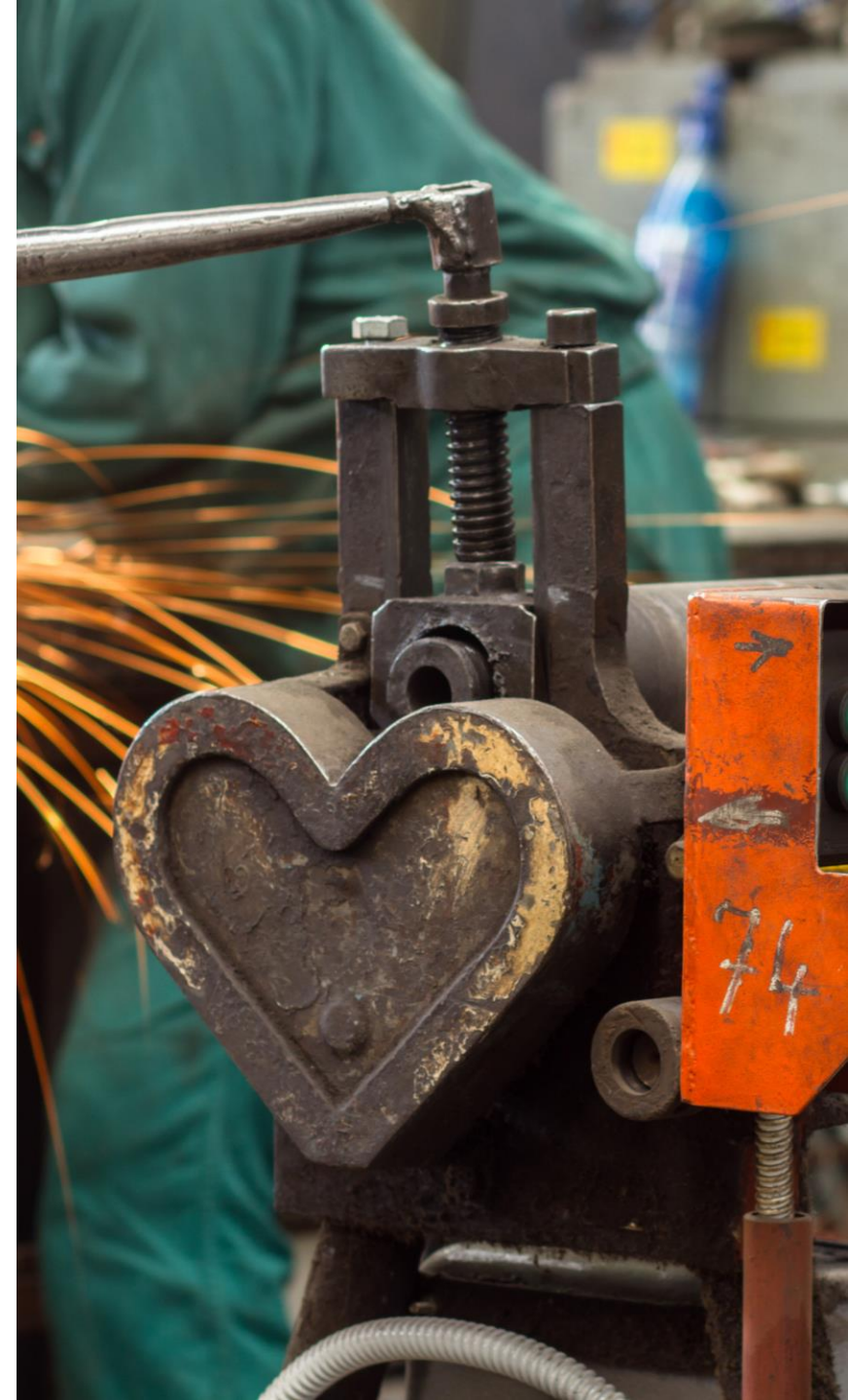
Would you prefer to implement EngineeringOne directly at your site? We offer different variants to match your requirements.

# What our Clients say about us



We have been using SAP Business One since the beginning of the year and our expectations have been completely fulfilled. Business One has an intuitive user interface that the employees quickly became comfortable with. The range of functions in the basic version is phenomenal and covers all our needs in the areas of purchasing, sales, warehouse, service, and production. Functions specific to our company were implemented by COMP.net quickly and at a very reasonable price. COMP.net is an excellent partner with very competent employees and very short response times for service requests.

— Heinrich Kiehm, Geschäftsführer





# Building the Future Together

With over 25 years of experience, COMP.net GmbH advises small and medium-sized companies and communities on IT and SAP Business One solutions and supports them in their successful growth. Our consultants look back on numerous projects with well-known manufacturers and are familiar with the industry-specific requirements. On this basis, they implement your project quickly and reliably and show you individual development potentials.

We advise you individually and personally.

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