



# FoodOne

The Complete Solution for Food & Beverages, Wholesale and Frozen Foods



# Your Business with FoodOne

The food and beverage industry is characterized by growing complexity, tight competition, and strict legal requirements, as well as increasing consumer demands. The combination of these factors puts food and beverage companies under pressure to achieve higher growth targets and revenues.

FoodOne provides the foundation for improving cross-company collaboration and process execution to enhance operational performance, increase asset reliability, maintain quality assurance, ensure consumer traceability and improve the recipe.





# The Highlights of the Industry Solution



# Custom-made for your Industry

FoodOne offers you real-time tools and industry-standard overviews, as well as comprehensive production control, inventory control, warehouse management, batch traceability, logistics, recall functions, and much more to run your food and beverage business efficiently and successfully.

The industry solution is optimally tailored to the needs of LGH, fresh food service, the telecommunications industry, and the mail-order business. Legal requirements and various guidelines are supported in accordance with the industry-specific requirements.





# Accelerate your Production

With FoodOne you can automate complex and time-consuming processes, such as entering the bill of material data. Capture, allocate, and compare actual and standard costs for all finished products. The ability to capture actual costs at the batch level provides detailed cost visibility, which is critical in the industry. This includes not only material costs but also labor, machine, and overhead costs.

- Material Requirements-Planning
- Sales Planning
- Action Planning
- Liquidity Planning
- Product Cost Calculation
- Production Post-calculation
- Imputed Provisions
  - Bonus, WKZ, JRV, URV, Provisions



# Reduce the Time Required to meet Quality Standards

Finished goods of poor quality that reach the consumer can have a significant direct and indirect impact on a business. The ability to react quickly to safety or quality problems with focused and faster recalls is the key to our digital world. With FoodOne's quality control, you can define what, when, and how your products are tested. Avoid waste, minimize delays, and have full visibility through complete quality control and electronic documentation of quality control procedures and processes for both raw materials and components.

- Quality Management
- Batch Management and Documentation
- Seamless batch tracing
- Support for targeted callbacks
- MHD-management





# Simple Inventory Management and Logistics

FoodOne provides you with reliable information on deliveries, stocks, and item locations at all times. Thanks to a user-friendly interface, you can manage even extensive data smoothly and easily. You can view your inventory values using standard cost, moving average, FIFO, and other methods. The solution allows you to check your stock and item availability in real-time, but also to manage standard and special prices. Track stock movements and keep track of where your pallets and coolers are at all times thanks to load management.

- Mobile Logistics Processes
- Warehouse Disposition
- Picking
- Shipping / Inventory
- Empties / Deposit Articles / Returns
- Stock Management and Optimization
- Pallet and transport container management
- Loading equipment management
- Print function for labels with barcodes



# Revolutionize Sales and Customer Service

Turn more prospects into customers, increase customer satisfaction, and thus lay the foundation for a significant increase in sales. With FoodOne, you can track business opportunities and customer activities seamlessly - from initial contact to contract signing and support. Control the entire sales process and customer relationship cycle more efficiently. Our solution gives you an integrated view of your prospects and customers, helping you better understand their needs and meet them more accurately.

- Integrated CRM-System
- Flexible Price and condition systems
- Individual order sets per customer
- Action management
- Bonus and reimbursement systems
- Call-Center
- Sales Control
- Shopping Cart / Order Records





# Connect your Entire Company

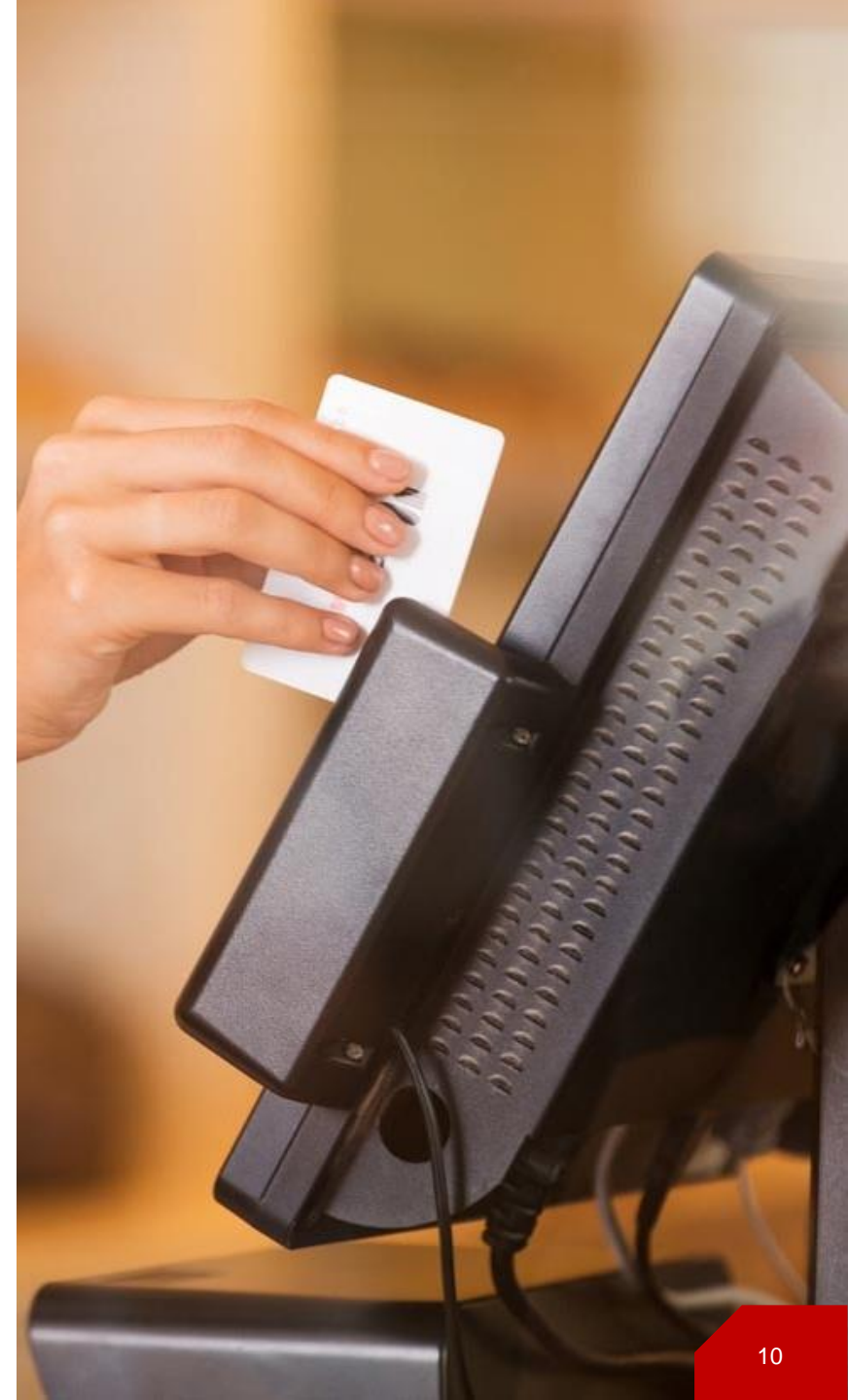
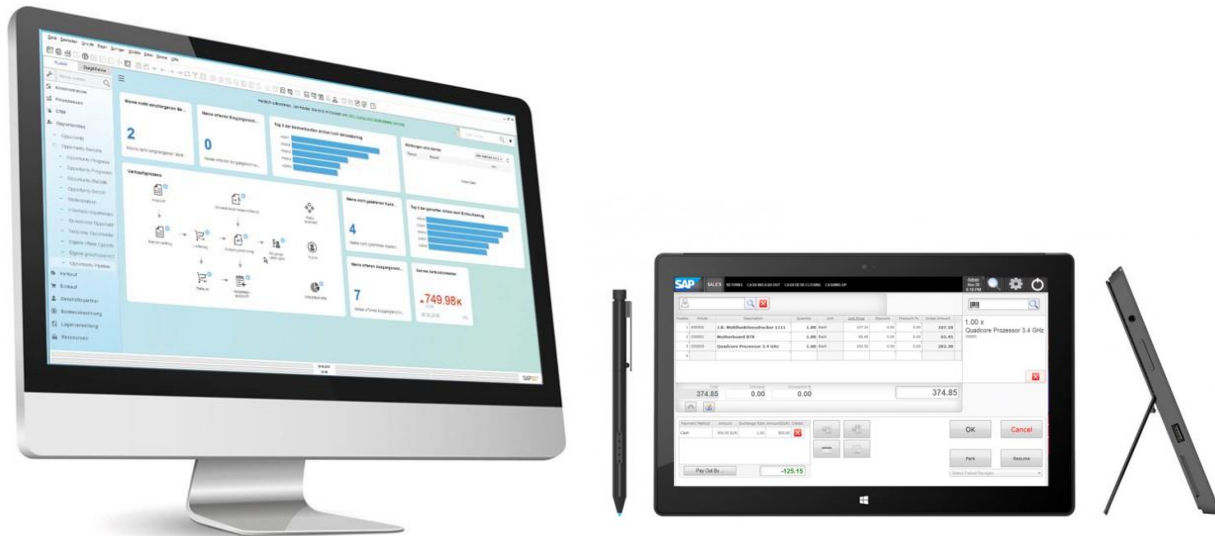
A fully flexible solution tailored to your needs is particularly important for your smooth business operations. This is because companies in the food and beverage industry often require specific interfaces that are tailored to their processes. With the EDI interface, you can connect components such as cold stores as well as other subsystems and be sure that the systems communicate with each other error-free and securely.

- Scale connection
- Cash register connection
- Cold Store connection
- Carrier connection
- Shop connection
- Connection of the route planning



# The ERP System of the Market Leader Specially Tailored to the Needs of the Food Industry

To cover current and specific requirements of the food and beverage industry, the industry solution extends the functional scope of the ERP system SAP Business One with industry-specific functionalities such as regulated, efficient, and scalable production processes as well as monitoring and documentation workflows. From article management and mobile warehousing to payment processing - with FoodOne you can react quickly and flexibly to all sales channels.





# One Solution for All Business Areas



# All in One Complete Solution



## Master Data

- Customer management
- Stock Maintenance
- Activity management
- Serial and Batch numbers
- Address Management



## Goods and Warehouse

- Picking and packing
- Shipping processing
- Material requirements planning
- Process route optimization
- Drop shipment



## Processing

- Purchasing
- Goods receipt
- Storage bin management
- Barcode-usage
- Billing
- Article management



## Sales

- Shop-Connection
- Amazon-connection
- Stock comparison
- POS-Cash register
- Order import



## Service

- Returns Management
- Exchange Management
- Knowledgebase
- Service contracts
- Customer equipment
- Service Monitor



## Finances and Controlling

- Financial accounting
- Bank Liquidation
- Evaluations
- Controlling
- Document Archiving
- DATEV



# Flexible and Scalable - Just as You Need it



## Cloud

Use your industry solution from the cloud for monthly license fees. As your business grows, the solution simply grows with you.



## Mobile

Control your business from the road and support your colleagues. Mobile apps let you stay in control anywhere, anytime – on any device.



## On-Premise

Would you prefer to implement FoodOne directly at your site? We offer different variants that suit your requirements.

# What our Clients say about us



COMP.net GmbH introduced SAP Business One in 2016. The team works reliably, implements things quickly, and remains flexible. SAP was perfectly adapted to the needs of the food industry through various individualization options. For example with the mobile warehouse logistics solution COBI.wms. Here, we even programmed an app and introduced special functions such as maintenance plans or recipe production. Even after the introduction, we continued to optimize our processes together with COMP.net, e.g. with electronic maintenance lists with reminder function, mixing in production, production suggestion lists for rough production planning, automatic sending of documents via email, or the connection of our scales to SAP via Integration Framework. COMP.net helps us as a partner to digitalize and automate our processes. This is an enormous relief of work.

— Nils Birkenstock, Geschäftsführer



We have been using SAP Business One since early 2020. This was set up for us by COMP.net. The system in combination with COMP.net convinced us right in the first conversation. Compared to all the competitors we had looked at, the system was not only the most comprehensive but also the most intuitive in terms of operation. On the part of COMP.net we were very convinced that even with an initially small customer like us, no effort was spared from the beginning. All our inquiries, requests, and adjustments were always handled very professionally and promptly. We consider this to be indispensable for an ERP system as a central component of our processes. In short, it can be said that our first impression of both COMP.net and SAP Business One did not deceive us. To this day we are very satisfied to have introduced SAP Business One with COMP.net and have not regretted this decision.

— Jakob Rauber, Geschäftsführer





# Successful Control, Successful Growth

With over 25 years of experience, COMP.net GmbH advises small and medium-sized companies and communities on IT and SAP Business One solutions and supports them in their successful growth. Our consultants look back on numerous projects with well-known manufacturers and are familiar with the industry-specific requirements. On this basis, they implement your project quickly and reliably and show you individual development potentials.

We advise you individually and personally.

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