PharmaOne

The Complete Solution for the Pharmaceutical Trade

Your Business with PharmaOne

The trade-in pharmaceuticals and generics are very demanding due to health policy requirements and a wide range of legal constraints. Besides the measures to reduce costs in the health care system, globalization, demographic change, scarcity of resources, or climate change influence everyday business. For distributors of pharmaceutical products, it is equally crucial to plan, organize, control, and document their processes more economically and reliably than ever before.

Optimized raw material purchasing, highly efficient logistics processes, meeting all legal requirements, and creating automated product transparency for your customers: PharmaOne can achieve a lot for you and provides the basis for your economic growth.

The Highlights of the Industry Solution

Bonus-management

Lockup Warehouse

Provisions Settlement

Quality Management   Material-Requirements -Planning

Serialization   **Campaign Management**

Area Allocation

MSV3 Schnittstelle

Mobile Warehouse Logistics

Mobile Time Recording

Sample

Seasonal Article

Document Management

Batch Management

Visit Protocols

Pharmaceutical Central Number

Personnel Management

Versioning

Barcode Scanner

Frozen Goods

Composite Warehouse

EDI connection to pharmaceutical, logistics and freight carriers

Mobile Order Entry

Route Planning

Framework Agreements

Expired Goods   **Special Prices**

Return Management

Purchase Disposition

Real-time Transparency for Your Business Performance

Save time and costs by central administration of all production steps in one application. Detailed and comprehensive reporting ensures constant transparency in your value chain. With one click you can evaluate all areas. Role-based dashboards and efficient personalization tools allow you to arrange charts, parameters, priority alarms and frequently used queries on a single screen. Therefore, you have all the information you need to make better and faster decisions.

- Quality management and Quality assurance

- Batch management and documentation

- Central project management down to the detail level and graphical planning board.

- Transparent project cockpits with access to all information, budget, plan/actual, documents, activities such as purchasing, production, customer interaction and service.
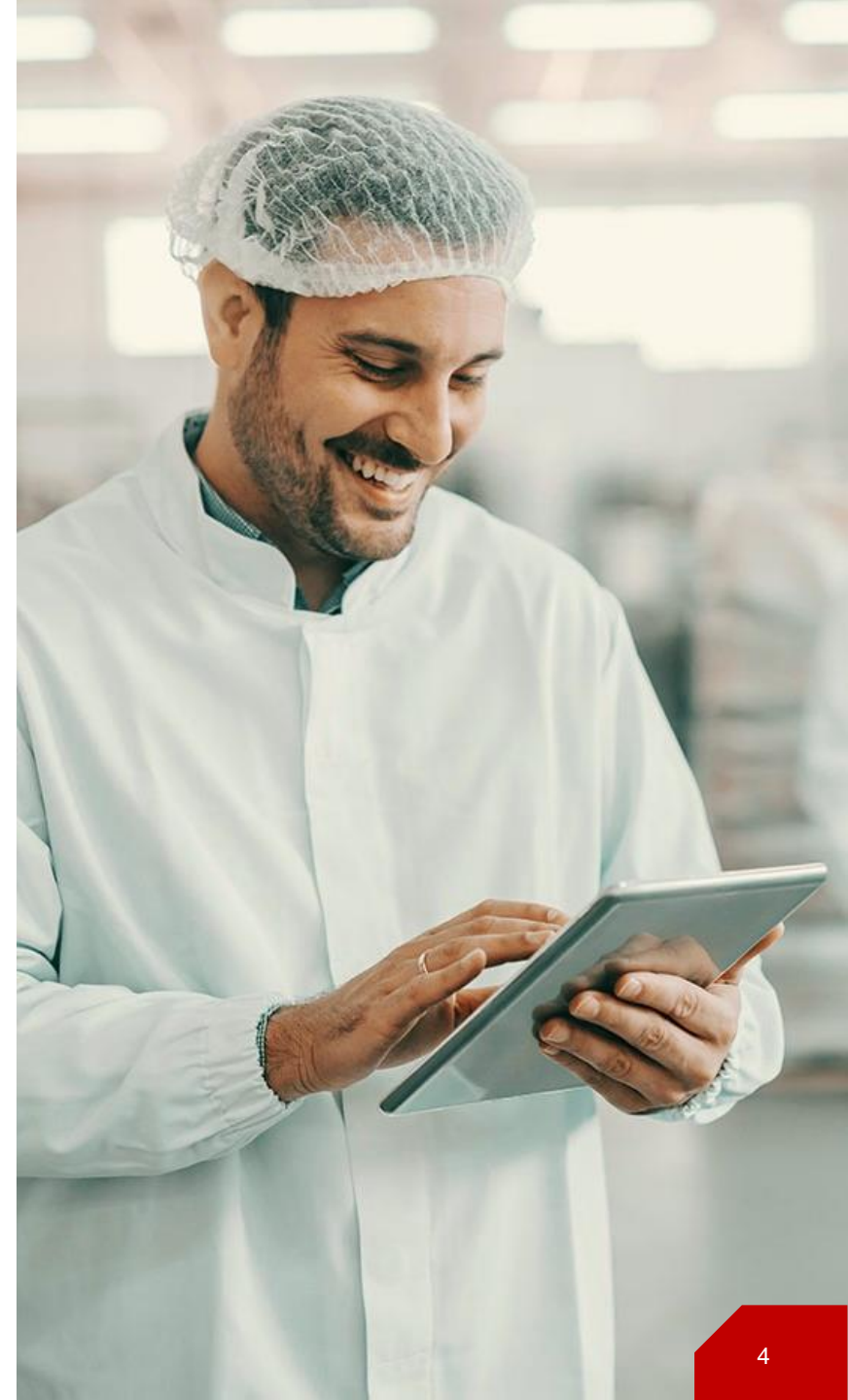
Your Processes Firmly under Control

Accelerate your innovation cycle and the introduction and trading of new products. With PharmaOne you can streamline and simplify even the most complicated processes in the development and management of products. Thanks to cross-process planning with PharmaOne, delivery bottlenecks and unavailability are now a thing of the past.

- Samples
- Material requirements planning
- Purchase disposition
- Serial- and Batch Management
- Pharmaceutical Central Number (PZN)

- Pharmacy Product Number (PPN)
- Frozen goods
- Expired goods
- Serialization
- Versioning

Reduce the Time Required to Meet Quality Standards

Consistent production and quality data acquisition guarantee you a clear competitive advantage. PharmaOne includes complete batch tracing as well as documentation of all quality assurance measures directly in the process across all stages of the value chain. Avoid waste, minimize delays, and have a complete overview. With PharmaOne you can trace the origin, production, processing, and delivery of your raw materials, intermediate and finished products across all production levels.

- Quality management

- Seamless document management and traceability

- Batch management and documentation

- Support for targeted callbacks

- Visit Protocols

Simple Stock Management and Logistics

PharmaOne provides you with reliable information on deliveries, stocks, and item locations at all times. Thanks to a user-friendly interface you can manage even extensive data smoothly and easily. You can view your inventory values using standard costs, moving average, FIFO, and other methods.

- Mobile Logistics Processes

- Warehouse disposition

- Picking

- Shipping / Inventory

- Route planning

- Lockup Warehouse

- Composite Warehouse

- Parcel service connection

- Batch handling including traceability

- Stock management and optimization

- Pallet and transport container management

- Print function for labels with barcodes

Revolutionize Sales and Customer Service

Turn more prospects into customers, increase customer satisfaction, and thus lay the foundation for a significant increase in sales. With PharmaOne you can track business opportunities and customer activites seamlessly - from the first contact to contract conclusion and support. Control the entire sales process and customer relationship cycle more efficiently. With our solution, you get an integrated view of your prospects and customers, understand their needs better, and can meet them more accurately.

- Integrated CRM-System

- Flexible Price- and conditioning systems e.g. special prices, seasonal articles, …

- Bonus-Management

- Territorial Allocation

- Mobile order entry

- Return Management

- Fully automated billing management

- Framework Agreements

- Campaign management

- Sales control

- Activity Management

Connect your Entire Company

A fully flexible solution tailored to your needs is particularly important for your smooth business operations. This is because companies in the pharmaceutical trade often require specific interfaces that are adapted to the processes. Integration with your ERP system allows all important information to converge centrally and enables comprehensive cooperation.

- LVS-Connection

- EDI Connection to pharmaceutical, logistics, and freight carriers

- MSV3 interface

- Synchronisation with Microsoft Outlook

The ERP System of the Market Leader Specially Tailored for the Trade with Pharmaceuticals

Meet the challenges of production technology and legal regulations with the innovative industry solution for the pharmaceutical trade. To meet current and specific requirements of the pharmaceutical trade, PharmaOne extends the functionality of the ERP system SAP Business One with industry-specific functionalities such as regulated, efficient and scalable production processes as well as monitoring and documentation processes
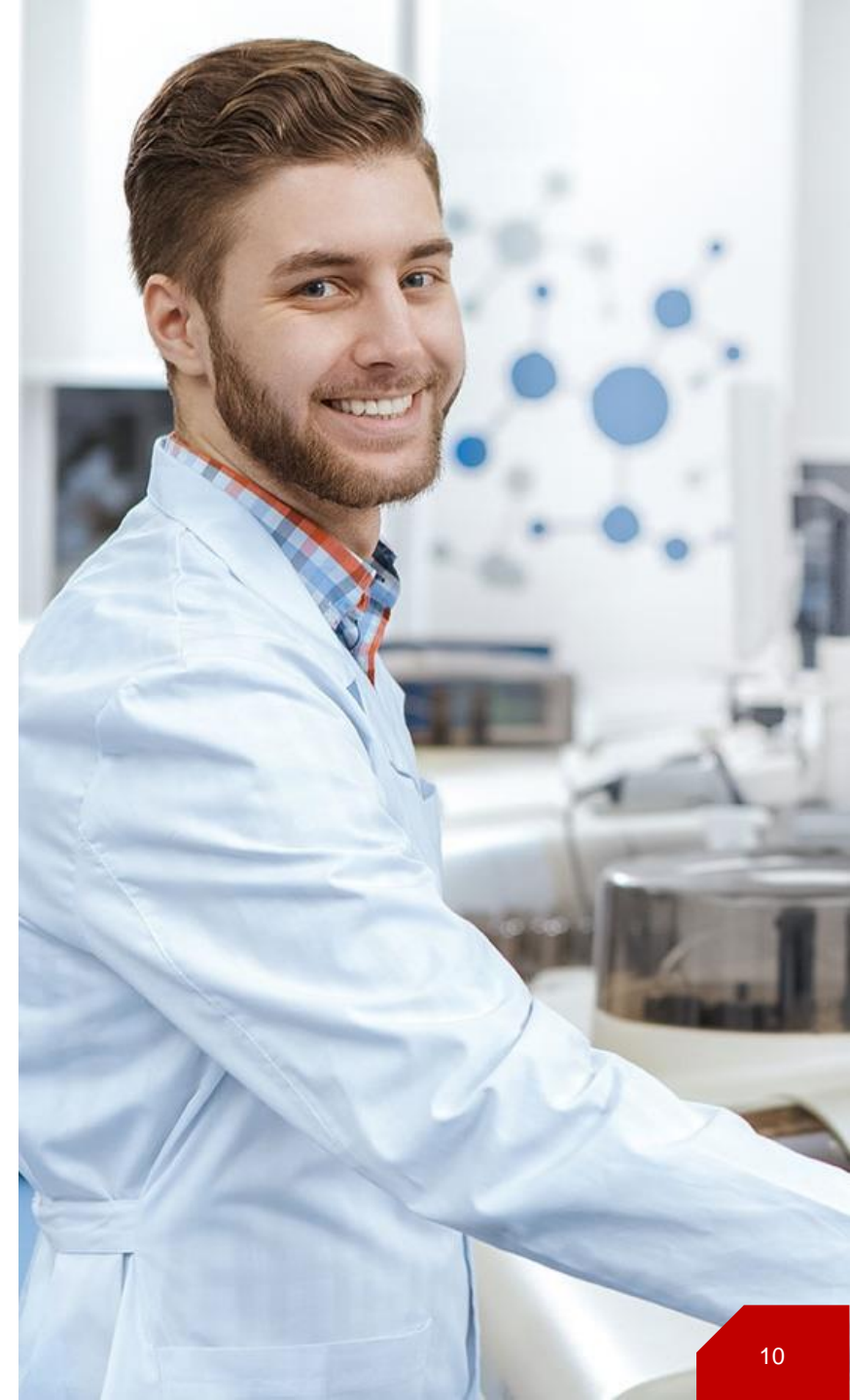
One Solution for all Business Areas

PharmaOne

- Purchase
- Finances
- Sales
- Controlling
- Warehouse and Logistics
- Production and Manufacturing
- Reports and Evaluations
- eCommerce
- Service
- Mobile Solution
- CRM

All Core Processes in One System

Master Data
- Customer management
- Stock maintenance
- Activity management
- Serial and batch numbers
- Address management

Production
- Material requirements planning
- Maintenance
- Capacity Planning
- Bill of materials management
- Product cost calculation
- Resource management

Goods and Warehouse
- Bin location management
- Barcode-usage
- Billing
- Picking and packing
- Shipping processing
- Process route optimization

Sales
- Purchase
- Article management
- Sales opportunity
- Activity management
- Campaign management
- Shop-connection

Service
- Returns management
- Exchange management
- Knowledgebase
- Service contracts
- Customer equipment
- Service monitor

Finance and Conrolling
- Financial accounting
- Bank liquidation
- Evaluations
- Controlling
- Document archiving
- DATEV

Flexible and Scalable – Just as You Need it

Cloud

Use your industry solution from the cloud for monthly license fees. As your business grows, the solution simply grows with you.

Mobile

Control your business on the move and support your colleagues. Mobile apps let you stay in control anywhere, anytime – on any device.

On-Premise

Would you prefer to implement PharmaOne directly at your site? We offer different variants that suit your requirements.

What our Customers say about us

The boys and girls from COMP.net are there when you need them. Always reliable and the response times are incredible!

— Lucas Wiedemann, Head of Finance

COMP.net as SAP Business Partner has enabled us, Nimbus Health GmbH, a fast and competent introduction to SAP Business One. Within a few weeks, we were able to map all processes and resources easily and efficiently in the cloud-hosted on COMP.net's own data center in Gießen. The SAP solution was implemented within the agreed cost budget. Minor adjustments after the blueprint deadline were implemented quickly. Even after the project implementation, we feel that we are in the right hand because of the great support. The decision to whom we entrust the implementation of our MSV interface for the digital connection to pharmacies was all the easier. COMP.net proved to be a reliable partner and can be recommended in any case.

— Alessandro Rossoni, Co-Founder and COO

Successful Control, Successful Growth

With over 25 years of experience, COMP.net GmbH advises small and medium-sized companies and communities on IT and SAP Business One solutions and supports them in their successful growth. Our consultants look back on numerous projects with well-known manufacturers and are familiar with the industry-specific requirements. On this basis, they implement your project quickly and reliably and show you individual development potentials.

We advise you individually and personally.

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