



# TradeOne

Complete Solution for the Mail Order Business

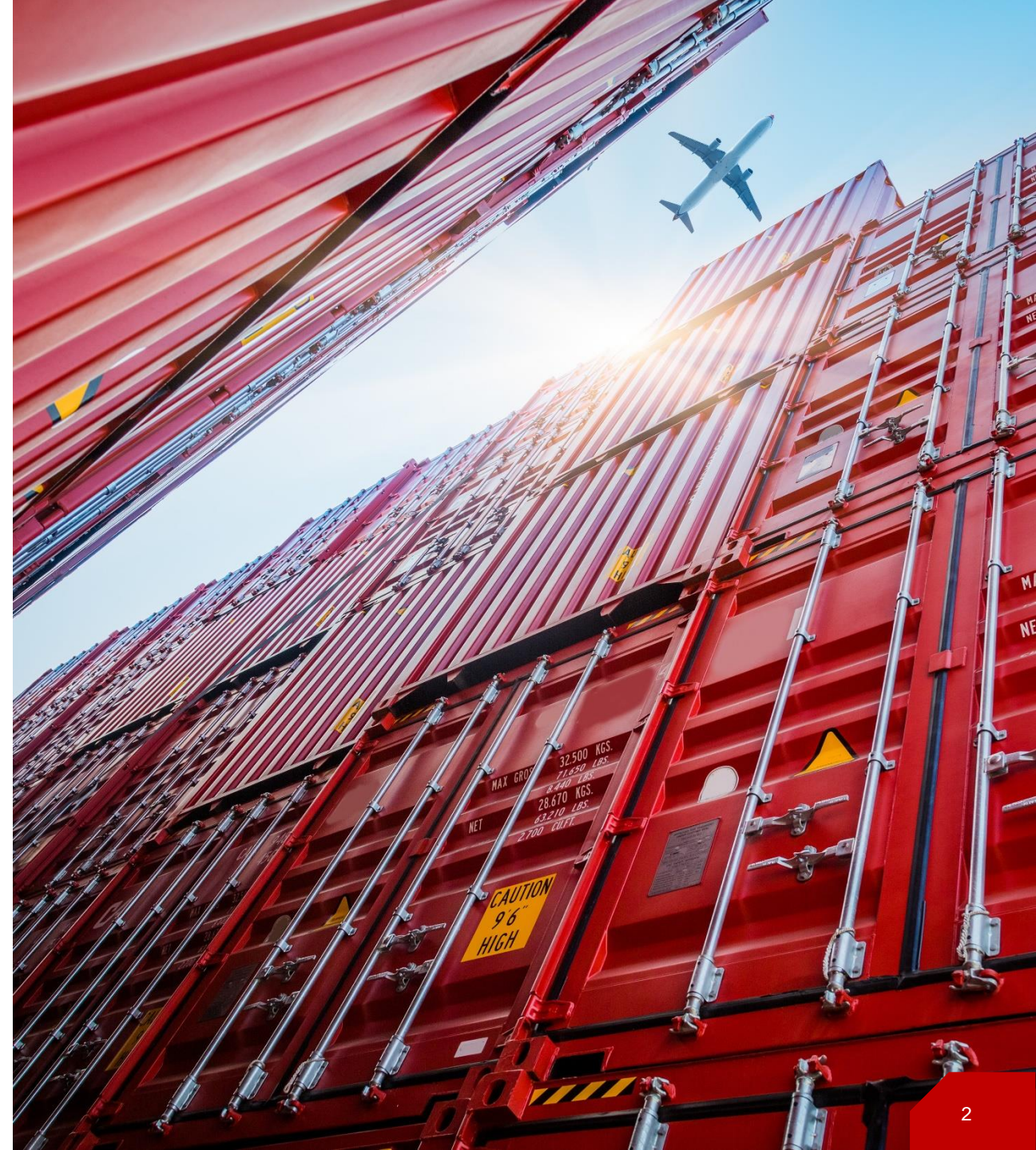


# Your Business with TradeOne

With TradeOne, the software solution for mail order and online shop operators, you can map all your core processes in one system. From article management and mobile warehousing to payment processing - with the industry solution for medium-sized businesses, you can react quickly and flexibly to all sales channels.

Link external partners directly to your merchandise management system, use cross-selling and up-selling options, and ensure smooth logistics. In this way, you can increase your business responsiveness, flexibility, and efficiency.

The focus is on transparency, flexibility, and efficiency. How to do this? With TradeOne for small and midsize companies, you can tap into the experience potential of SAP® and its partners.



# The Highlights of the Industry Solution



# The ERP System of the Market Leader Specially Tailored to the Needs of the Trade

In order to cover current and specific requirements of the mail-order business, the functional scope of SAP Business One will be extended by industry-specific functionalities such as e-commerce processes, mobile warehouse logistics solutions for the pick & pack process as well as carrier connection and variant configurator. From article management and mobile warehousing to payment processing - with TradeOne you can react quickly and flexibly on all sales channels.

With TradeOne, you can reach your customers where they prefer to shop, whether on platforms such as Amazon or eBay, in your own online shop, or in a retail outlet.



# Revolutionize Sales and Customer Service

Quotation, order, delivery note, invoice - the standard process of a successful business. TradeOne supports your sales with document overviews, batch processing, filters, priorities, summaries, automated e-mail dispatch, and many functions and solutions for processing these transactions - even if the sales process is extended with returns and credit notes.

- Integrated CRM-System
- Action management
- Activity management
- Fully automated billing management
- Flexible Price and condition system
- Automatic Shipping status recording and delivery
- Campaign management
- Sales Control
- Call-Center
- Shopping Cart/Order records
- Returns management



# Simple Stock Management and Logistics

TradeOne always provides you with reliable information on deliveries, stocks, and item locations. Thanks to a user-friendly interface, you can manage even extensive data smoothly and easily. You can view your inventory values using standard cost, moving average, FIFO, and other methods. The solution allows you to check your stock and item availability in real-time, but also to manage standard and special prices.

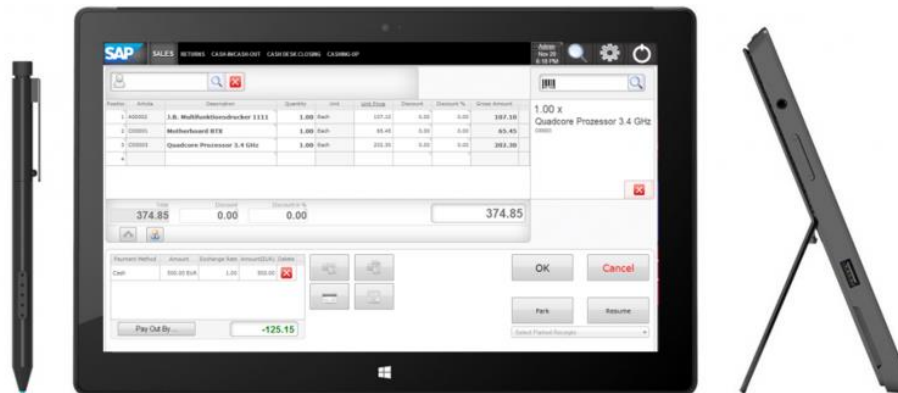
- Mobile logistics processes
- Warehouse disposition
- Picking
- Shipping / Inventory
- Package service connection
- Route optimization
- Warehouse location management
- Chaotic warehouse
- Stock management and optimization
- Pallet and transport container management
- Print function for labels with barcodes



# Direct Connection of all Shipping Relevant Systems

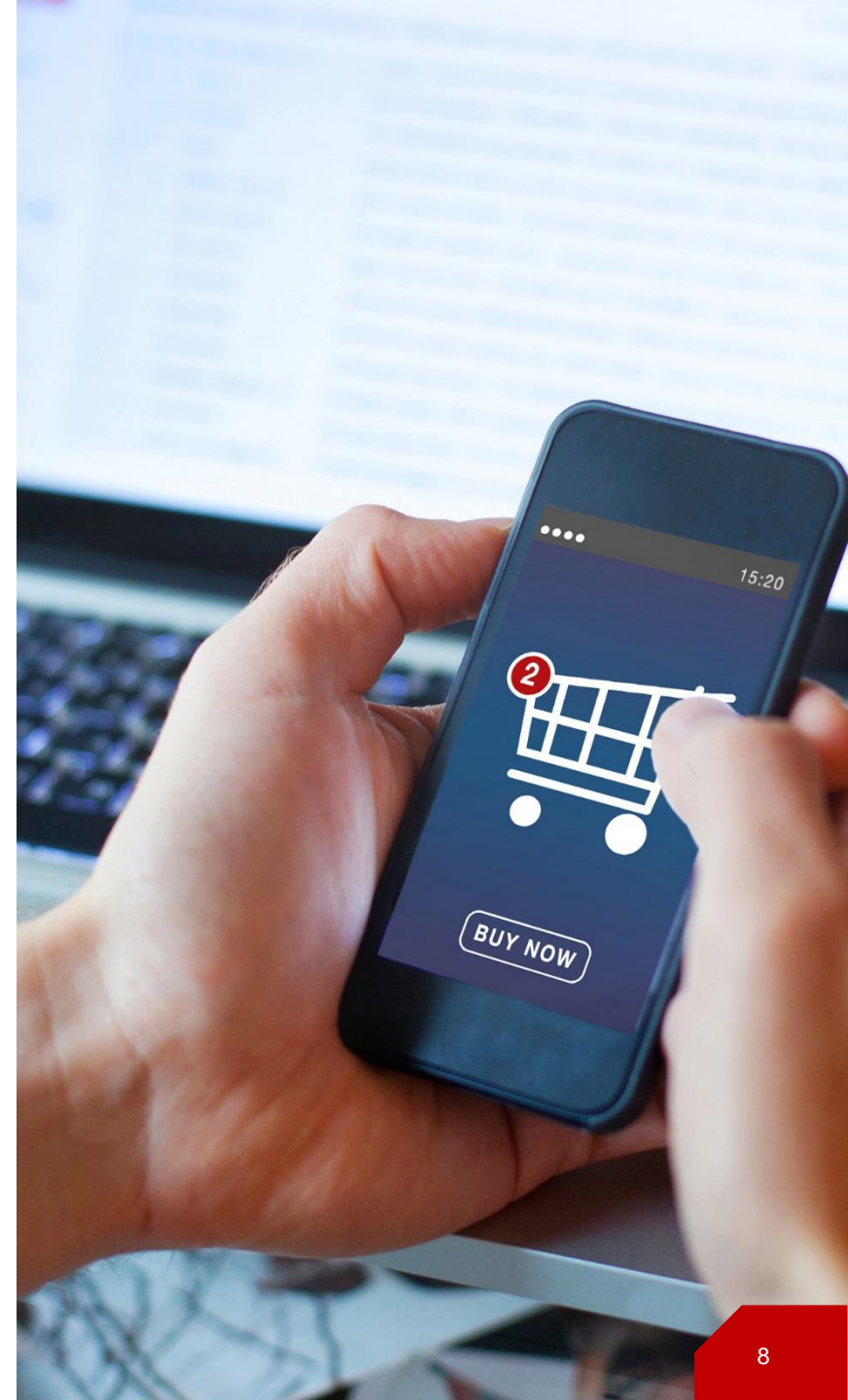
With TradeOne you can automate complex and time-consuming processes, such as manual data entry or customer shipment status queries. With our complete solution for shipping, delivery data is transferred from SAP Business One to the software of the respective carriers, and relevant data, such as tracking number or shipping costs, is fed back to SAP Business One.

- Shop-connection
- Amazon-connection
- eBay-connection
- Stock comparison
- POS-cash register
- Order imports



# Optimize your E-Commerce with fast Data Synchronisation

Optimize your workflow and simultaneously offer your customers with differentiated and personalized customer experiences through simple processes. Simply maintain your articles in TradeOne and your own individual online shop is ready to go. After the automatic transfer of articles and images, the first orders can be retrieved and automatically processed in the merchandise management system. In this way, online orders can be entered into your ERP system without any effort and all data, such as item descriptions, images, and prices are immediately updated in the online shop. This means more profit with the same effort.



# One Solution for All Business Areas



# All Core Processes in One System



## Master Data

- Customer management
- Stock maintenance
- Activity management
- Serial and batch numbers
- Address management



## Goods and Warehouse

- Picking and packing
- Shipping processing
- Material requirements planning
- Drop shipment
- Article management



## Processing

- Purchase
- Goods receipt
- Warehouse bin management
- Barcode usage
- Billing
- Process route optimization



## Sales

- Shop connection
- Amazon connection
- Stock comparison
- POS-Cash desk
- Order imports



## Service

- Returns management
- Exchange management
- Knowledge base
- Service contracts
- Customer equipment
- Service monitor



## Finance and Controlling

- Financial accounting
- Bank liquidation
- Evaluations
- Controlling
- Document archiving
- DATEV

# Flexible and Scalable – Just as You Need it



## Cloud

Use your industry solution from the cloud for monthly license fees. As your business grows, the solution simply grows with you.



## Mobile

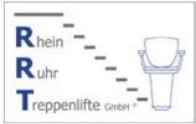
Control your business on the move and support your colleagues. Mobile apps let you stay in control anywhere, anytime on any device.



## On-Premise

Would you prefer to implement TradeOne directly at your site? We offer different variants to suit your requirements.

# What our Clients say about us



We have been working with COMP.net since 2018 and can only report good news. We, the company RR Treppenlifte GmbH from Cologne, distribute lift systems of all kinds. Since we serve a large spectrum, it was naturally a very wide range of tasks for our contact person regarding adjustments in SAP Business One. Therefore we were curious how we would be supported there; especially since we were "in other hands" before. The professionalism, availability, and often very uncomplicated and fast support is always a pleasure for us and therefore we have a great partner here, who is always at our side in everyday life, because, as it turned out, there are always modifications and adjustments - a living project! We feel in good hands.

— Martin Gelhausen, Geschäftsführer



More than ten years ago, we were the first customer of COMP.net GmbH to introduce the SAP Business One software solution in our company. After our then software partner left the market, we were looking for a new ERP provider. Through personal contact, COMP.net drew our attention to SAP Business One and convinced us after a very short time. We chose SAP Business One because it was very inexpensive to purchase. In addition, adjustments could be implemented very quickly. We were particularly impressed by the performance and flexibility of the reporting system.

In 2018 we extended SAP Business One with COBI.wms for inventory. This has reduced the inventory from one week to only 2 days. We can highly recommend the add-on. COMP.net has an excellent industry know-how, also the support is very fast and good.

— Sabine Hauch, Geschäftsführerin



# Successful Control, Successful Growth

With over 25 years of experience, COMP.net GmbH advises small and medium-sized companies and communities on IT and SAP Business One solutions and supports them in their successful growth. Our consultants look back on numerous projects with well-known manufacturers and are familiar with the industry-specific requirements. On this basis, they implement your project quickly and reliably and show you individual development potentials.

We advise you individually and personally.

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